

Position: Business Development

Income Made Smart (IMS) is an accounting practice (accredited with The Institute of Chartered Accountants in England and Wales) specialising in providing guidance and accounting services to contractors/freelancers and start up businesses.

Candidate and Duties:

Due to the increase in demand being experienced for our services, we are looking for a like minded professional to join our expanding team of Business Developers. Although Business Development, Recruitment or Customer Services experience is an important advantage, it is not essential. It is more about the personality and drive of the individual. We are looking for an ambitious, extremely hardworking and resourceful individual with proven results in their previous background.

The role involves developing relationships and sourcing new business from contractors/freelancers and recruitment consultants/agencies in various industry sectors and providing a level of customer service which exceeds customer expectations.

The working environment is professional and energetic with the highest importance placed on customer service.

General:

We are looking for someone to start immediately.

Remuneration consists of a basic salary plus very attractive commission and bonus structure. Earning potential is uncapped.

Pay Structure is as follows:

- Basic pay: Depending on experience, Commission as discussed.

Non UK nationals must state how they are eligible to work in the UK and visa/permit expiry date.